

# Woven Tops & Bottom Manufacturer

Confidential

**Cost ID** 203 **Issue Date** 16-Jul-24  
**Style No** woven-no **Handle By** Lowerence Gates  
**Reference** Apparel jacket  
**Collection** Fall Winter 2026  
**Item Group** ladies jacket  
**Brand Label** GAP  
**Description** women woven jacket  
**Material** 95% cotton 3% nylon 1% rabbit hair woven yarn  
**Origin** Vietnam  
**Finishing** Non Wash  
**Factory** Burma  
**Customer** Polo

## Retail Price Calculation Sheet



The costing base on one unit of finish product

Costing Remarks - Internal Use Only	2nd currency for reference only	Currency for costing & quotation
modified record, edited in logging newly modified style, base on old body design, manufacturing in peking, assembly in hong kong designed by sino british one body two styles.		<b>costing unit</b> Pc
		<b>trade term</b> Ex - Work
	<b>2nd currency</b> VND	<b>currency used</b> USD
	<b>material cost</b> 9,712.72	<b>material cost</b> 0.44
	<b>trims cost</b> 4,385,622.33	<b>trims cost</b> 199.35
	<b>labor cost</b> 5,076.39	<b>labor cost</b> 0.23
	<b>manufacture</b> 1,922.33	<b>manufacture</b> 0.09
	<b>Net Cost</b> 4,402,333.77	<b>Net Cost</b> 200.11

		trade term	Ex - Work	Pc	
		Fty. cost	USD	200.11	
Cost 1:	ie. material import tax, transport, finance charges	<b>material cost</b>	0.44	32.12%	0.13
Cost 2:	ie. labor insurance, retirement, overhead	<b>trims cost</b>	199.35	25.65%	0.14
Cost 3:	ie. machine insurance, depreciation, overhead	<b>labor cost</b>	0.23	50.69%	0.15
Cost 4:	ie. wastage, transportation, overhead	<b>subcontract</b>	0.09	118.01%	0.16
Cost 5:	ie. export or import quota cost			72.46%	1.00
Cost 6:	ie. export licenses, documentation, terminal charges, forwarder fees			10.87%	0.15
		ex-origin	F. O. B.	201.84	
Cost 7:	ie. ocean freight cost, demurrage fee			16.08%	0.50
Cost 8:	ie. cargo insurance			32.15%	1.00
Cost 9:	ie. customs clearance, brokerage fee, local trucking fee			16.08%	0.50
Cost 10:	ie. cargo import duty			16.08%	0.50
Cost 11:	ie. container consolidation fee,distribution centre cost, door to door courier charges			16.08%	0.50
		landed	L. D. P.	204.84	
Retail MU%	ie. retailer mark up or mark down 55% - discounter, 400% - brand label			100.00%	409.68
Selling Tax	ie. selling tax, GST, VAT, PST			12.00%	49.16
			<b>Retail Ticket Price</b>		<b>458.84</b>
					retail price inc. tax